

Message Text

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PAGE 01 BANGKO 08364 190432Z
ACTION EA-09

INFO OCT-01 EB-08 ISO-00 /018 W
-----190559Z 002440 /21

R 180038Z APR 77
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 1230

UNCLAS BANGKOK 8364

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJECT: WTDR/FTI

REF: USDOC 4522

1. THAILAND 2. CNTRY CODE: 549 3. SER.NO: 0023700

4. ASSOCIATED CONSULTANTS CO., LTD.

4A. CODE: K

5. S. NAPA BUILDING, 448/2 PETCHBURI ROAD,

6. BANGKOK, THAILAND

7. ESTABL: 1962 8. EMPL: 29 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED IN
ORDER OF IMPORTANCE: LOCAL

12. RPT.DATE: 04/77

13A. 35860/235 IMP.AGT.DIST. OF MEASURING AND DISPENSING PUMPS
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13B. 36130/235 IMP.AGT.DIST. OF INDUSTRIAL CONTROL EQUIPMENT.

13C. 35857/05 MFR.DIST. OF AIR-CONDITIONING DIFFUSERS AND
GRILLES

13D. 89110/9 ENGINEERING CONSULTANT SERVICES

13E. 19292/235 IMP.AGT.DIST. OF ARMS AND AMMUNITION

13F. 35690/235 IMP.AGT.DIST. OF GENERAL INDUSTRIAL EQUIPMENT

13G. 34200/235 IMP.AGT.DIST. OF CUTLERY, HAND TOOLS AND
GENERAL HARDWARE

14. CONTACT: MH. SIRA STONE TITLE: MANAGING DIRECTOR

15. CABLE: ASSOCON BANGKOK 16. TELEX: ASSOCON TH 2776

17 TEL. 281-9750 AND 282-2520

18. FINANCIAL REFS: BANGKOK BANK OF COMMERCE, 171 SURAWONGSE
ROAD, BANGKOK; LAEM THONG BANK LTD., 289/9 SURAWONGSE ROAD,
BANGKOK.

19. TRADE REFS: ANEMOSTAT PRODUCTS DIV., DYNAMICS CORP. OF
AMERICA, 888 N. KEYSER AVE., SCRANTON, PA. 18501; DAKE CORP.,ാ
ROBBINS ROAD, GRAND HAVEN, MICHIGAN 49417.

20. AGENCY REP: AVL GMBH, AUSTRIA, MEASUREMENT SYSTEMS AND
TESTING EQUIPMENT FOR BALLISTICS AND EXPLOSIVES; AMALGAMET
CANADA LTD., CANADA, ASBESTOS, NON-FERROUS METALS AND ALLOYS;
ANEMOSTAT PRODUCTS DIV., DYNAMICS CORP. OF AMERICA, 888 N.
KEYSER AVE., SCRANTON, PA. 18501, DIFFUSERS, GRILLES AND
REGISTERS FOR AIR-CONDITIONING SYSTEMS, ANEMOMETER;
BARRACUDAVERKEN AB, SWEDEN, ADVANCED TECHNOLOGY AND MATERIAL
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FOR CAMOUFLAGE; BELL AEROSPACE CANADA, CANADA, AIR-CUSHIONED
VEHICLES (ACV) FOR COMMERCIAL AND MILITARY APPLICATIONS;
BORLETTI, FRATELLI, SPA., ITALY, MILITARY FUSES FOR LARGE-
CALIBER PROJECTILES AND BOMBS; BRITISH METAL CORP. (CANADA)
LTD., CANADA, NICKEL, ITS ALLOYS AND PRODUCTS; CERBERUS AG.,
SWITZERLAND, FIRE ALARM AND SECURITY ALARM SYSTEMS AND
COMPONENTS; DAKE CORP., 390 ROBBINS ROAD, GRAND HAVEN,
MICHIGAN 49417, HYDRAULIC PRESSES; DEVLIEG MACHINE CO., USA,
PRODUCTION MACHINE TOOLS; ENSTROM HELICOPTERS INC., USA, LIGHT
HELICOPTERS; EMERSON ELECTRIC CO., SPACE & ELECTRONICS DIV.,
8100 W. FLOURISSANT AVE., ST. LOUIS, MO. 63136, FLEXIBLE
ARMAMENT SYSTEMS, MILITARY ELECTRONICS; FABRIQUE NATIONALE
HERSTAL (F.N.) S.A., BELGIUM, SMALL ARMS AND AMMUNITIONS FOR
MILITARY AND SPORTING PURPOSES; AB GOETENEDS, SWEDEN, PRESS
BRAKES AND SHEARS; HOUCHIN LTD., ENGLAND, AIRCRAFT GROUND
SERVICE EQUIPMENT; THE LOCKFORMER CO., USA, SHEET-METAL
ROLL-FORMING EQUIPMENT; J.H. MATTHEWS & CO., USA, MARKING
SYSTEMS, EQUIPMENT AND SUPPLIES FOR INDUSTRY; MOTOR-COLUMBUS
CONSULTING ENGINEERS, INC., SWITZERLAND, ENGINEERING AND

MULTI-DISCIPLINE CONSULTANCY SERVICES; MASON & HANGER-SILAS
MASON CO., INC., USA, EXPLOSIVE TECHNOLOGY AND PROCESSING
ENGINEERING; NAPCO INDUSTRIES INC., USA, MILITARY
VEHICLES, ARMOR, ACCESSORIES, COMPONENTS AND PARTS; NICO-
YROTECHNIK, H.J. DIEDERICHS KG, WEST GERMANY, PYROTECHNIC PRODUCTS,
DETONATORS, FLARES; OLIN CORP., ENERGY SYSTEMS, USA, BALL POWDER;
N.V. OPTISCHE INDUSTRIE "DE OUDE DELFT", HOLLAND, MILITARY OPTRONICS;
RAPISTAN INC., USA, MATERIAL HANDLING SYSTEMS AND COMPONENTS;
RODALE MANUFACTURING CO., INC., USA, ELECTRICAL WIRING DEVICES;
SAFETY FIRST PRODUCTS CORP., USA, AUTOMATIC FIRE-
PROTECTION SYSTEMS AND FIRE-EXTINGUISHERS; SAS DEVELOPMENTS LTD.,
ENGLAND, MILITARY AND POLICE EQUIPMENT, EOR/EOD SYSTEMS; SCHMIDT-
TYCHSEN KRANBAU, GERMANY, CRANES OF ALL TYPES; SELECTRONS LTD.,
USA, SELECTIVE ELECTROPLATING EQUIPMENT AND SUPPLIES; SINGER
VALVE, CANADA, CONTROL VALVES; SNIA VISCOSA, DEFENSE &
AEROSPACE DIV., ITALY, COMPLETE ROUNDS OF LARGE CALIBER
AMMUNITION, ROCKETS AND COMPONENTS; SHERRITT GORDON MINES
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LTD., CANADA, COIN BLANKS, TOKEN COINS, MEDALS; SULZER
BROTHERS LTD., SWITZERLAND, ROTARY MACHINERY, POWER PLANTS,
PROCESSING EQUIPMENT; TECHNOLOGY INVESTMENT LTD., REPUBLIC OF
IRELAND, TIMONEY SERIES OF ARMORED VEHICLES; TELCON PLASTICS
LTD., ENGLAND (MACPHERSON POWDERS LTD.), PLASTIC POWDERS,
PELLETS AND SHEETS; THE TORRINGTON CO., USA, SWAGING
MACHINES; WEISE & MONSKI GMBH, GERMANY, PUMPS AND COMPRESSORS.

21. SUBJECT FIRM WAS ESTABLISHED IN 1962 AS A CORPORATION WITH
AN AUTHORIZED CAPITAL OF US\$25,000 WHICH WAS INCREASED TO
US\$100,000 IN 1970 UNDER THE MANAGEMENT AND OWNERSHIP OF MR.
SIRA STONE (FORMERLY MR. JASON STONE), CHAIRMAN AND
MANAGING DIRECTOR. FIRM ACTS AS IMPORTER OF INDUSTRIAL
PRODUCTION PROCESSING MACHINERY; FOOD SERVICE, MATERIAL
HANDLING, FIRE PROTECTION, INTRUSION DETECTION, ELECTRICAL,
ELECTRONICS, AVIATION, AND MARINE EQUIPMENT; ARMS; AMMUNITION;
EXPLOSIVES; FIRECRACKERS; METALS; MINERALS; AND PRECISION
MEASURING, INSPECTION AND TESTING INSTRUMENTS. IT ALSO ACTS
AS A CONTRACTOR FOR FEASIBILITY STUDIES, PROJECT MANAGEMENT
AND SUPERVISION AND MARKET INVESTIGATION, AND AS A
CONSULTING MECHANICAL AND A MACHINE TOOL ENGINEER, AN INVEST-
MENT CONSULTANT, A PRODUCTION CONSULTANT, AND A KITCHEN
DESIGNER. MOST OF ITS IMPORTED PRODUCTS ARE FROM THE UNITED
STATES, ITALY AND SWITZERLAND. FIRM IS LOCATED ON THE
SECOND FLOOR OF A LEASED OFFICE BUILDING IN ONE OF THE
BUSINESS AREAS OF BANGKOK, AND IS WELL KNOWN IN LOCAL BUSINESS
CIRCLES. ASSOCIATED CONSULTANTS COMPANY IS AFFILIATED WITH
PAN ASIA SYSTEMS CONSORTIUM (A LIAISON COMPANY WITH ASSOCIATED
COMPANIES IN SOUTH KOREA, TAIWAN, MALAYSIA, AND THE
PHILIPPINES), ASSOCON TOOL & DIE CO. LTD. (MANUFACTURER OF
AIR-CONDITIONING DIFFUSERS AND GRILLES OF EXTRUDED ALUMINUM,

TOOLS, DIES, JIGS, STAINLESS STEEL KITCHEN AND HOSPITAL
UTENSILS, NAME PLATES, AND ENGRAVED LAMINATES), AND WITH THAI
TABLEWARE CO. LTD. (MANUFACTURER OF TABLEWARE). ASSOCIATED
CONSULTANTS COMPANY HAS 29 EMPLOYEES INCLUDING THREE SALESMEN.
IT IS A MEMBER OF THAILAND MANAGEMENT ASSOCIATION, AMERICAN
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CHAMBER OF COMMERCE IN THAILAND, SOCIETY OF MANUFACTURING
ENGINEERS (USA), AND THE NATIONAL FIRE PROTECTION ASSOCIATION
(USA). A LOCAL BANK REPORTS THAT SUBJECT FIRM HAS MAINTAINED
A WELL CONDUCTED ACCOUNT WITH THE BANK FOR OVER TEN YEARS. IT IS
CONSIDERED AS AN ACCEPTABLE TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: SATHIT/SOMSAK APPROVED BY: JAMES H. SAVERY
AT: AMEMBASSY BANGKOK
WHITEHOUSE

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NNN

Message Attributes

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Copy: SINGLE
Sent Date: 18-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Review Release Date: n/a
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SAS ID: 2780501
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI
TAGS: BEXP, TH
To: COM
Type: TE
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